



Applying for Research Funding: Getting Started and Getting Funded

Joanne B. Ries, Carl Leukefeld

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Getting research funding, from both government and the private sector, is becoming increasingly more competitive in an environment of shrinking resources. This useful book is designed to help both beginning and experienced researchers approach the grant application process and develop a successful application.

The authors discuss: making initial choices; making key contacts; assessing research environments; what to include on, and when to write, an application; writing a persuasive application; targeting the application; and what to expect when an application is or is not accepted.

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