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Gerhard Gschwandtner

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When the going gets tough, the tough need inspiration-and that's what Great Thoughts to Sell By provides. It's a collection of quotes from the world's top sales consultants, business leaders, historical figures, and bestselling authors, including:

- Norman Vincent Peale, Benjamin Franklin, Albert Einstein, Malcolm Forbes, Mary Kay Ash, Andrew Carnegie, Deepak Chopra, Sam Walton, and Brian Tracy, among others

Packed with easy-to-read, compelling words on self-esteem, determination, opportunity, criticism, and many more topics, this book is a great motivational boost for sales professionals of any level.

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